

Procurement & Commercial Strategy

Technical & Commercial
Evaluation of Tender References

Prepare & Issue Pre Qualification
Questionnaire (PQQ)

Purchase Orders

Supply Contracts

Sub Contract Contract
Changes (SCC)

Advise on Preparing
Tendering List

Sub Contract Change
Orders (SCO)

Final Evaluation
& Selection

Retainer Agreements

Issue Contract Award
Documents

Clarifications & Negotiations

Memorandum of
Understanding (MOU)

Letter of Employment (LOE)
/ Letter of Intent (LOI)

Prepare, Issue & Complete
Invitation to Tender

Procurement & Contract Management